## People are a brand's best storytellers.

#### people first

We have millions of real Americans ready to share authentic stories about your brand.



### Tens of thousands

of personal, visual, and local stories.

Culturelle

Breaking the stigma surrounding IBS with Culturelle.



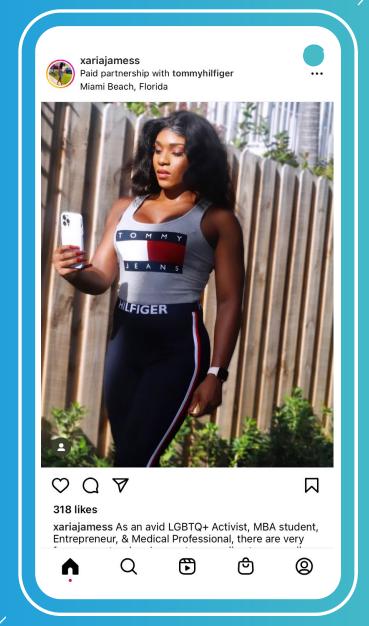


# Real people sharing real stories results in brand lift.

TOMMY = HILFIGER

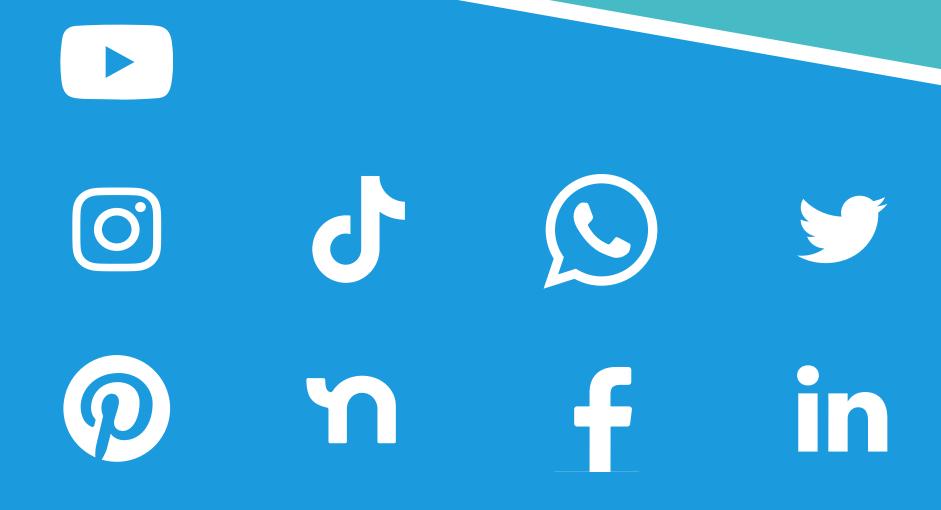
Tommy Hilfiger relevant

resulting in +40% brand favorability among young women

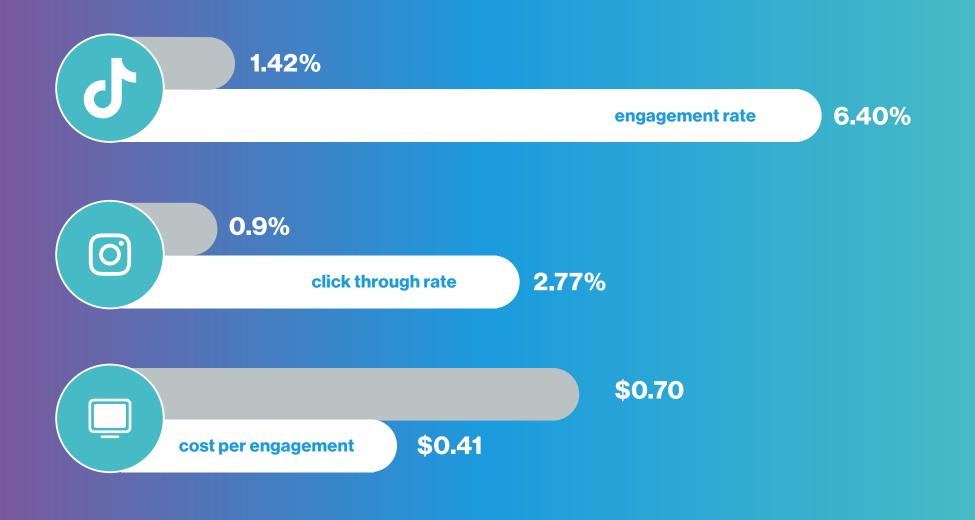


Our approach is simple.

# Deliver messages and stories from messengers people already trust across any platform.



# These personal and local narratives generate more engagement



Industry average
People First

than traditional campaign content.

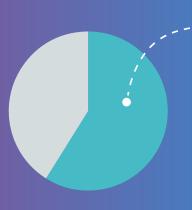
### People trust their communities.



Gen Zers are 69% more likely to make a purchase decision based on a recommendation from a social media influencer than other generations.<sup>1</sup>



LGBTQ+ communities are loyal and influential advocates for brands that resonate with them.<sup>2</sup>



59% of Black people are more likely to buy from brands that feature someone from their identity group in advertisements.<sup>3</sup>

<sup>&</sup>lt;sup>1</sup> Kantar, March 2020

<sup>&</sup>lt;sup>2</sup> Twitter Insiders UK, March 2020

**IIIINASCAR** 

**Latino fans** 

in Los Angeles sharing passion for NASCAR.







Young adults

sharing the importance of financial planning for U.S. Bank.

#### **HOLOGIC**°

Women advocating for annual

Pap tests in partnership with Hologic.







Gamers loving White Castle sliders.



**Parents advocating** 

against racism with Sesame Street.





Genexa<sup>%</sup>

with Genexa for clean medicine in Arizona.



Floor installers and contractors

### sourcing materials from Floor & Decor.



#### **Our partners:**



AZO

Culturelle

eMed.



Genexa %

THE HARTFORD

**HOLOGIC**<sup>®</sup>



iHealth<sup>®</sup>









Shopko Optical.







#### people first

Contact us today info@peoplefirst.cc