## People are a brand's best storytellers.

### people first

An antidote to influencer marketing.
Real people sharing authentic experiences from any diverse or specialized community.



### Tens of thousands

of personal, visual, and local stories.

Culturelle

Breaking the stigma surrounding IBS with Culturelle.



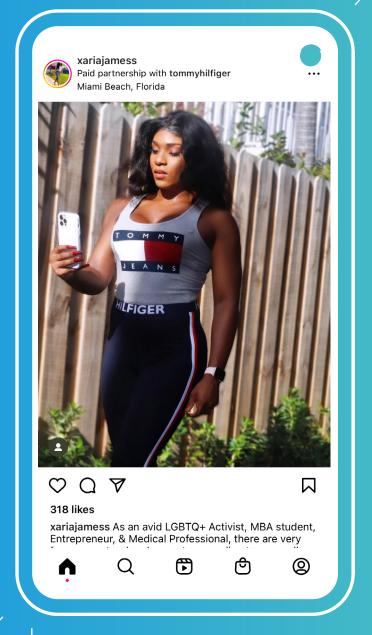


# Real people sharing real stories results in brand lift.

TOMMY = HILFIGER

Tommy Hilfiger relevant

resulting in +40% brand favorability among young women

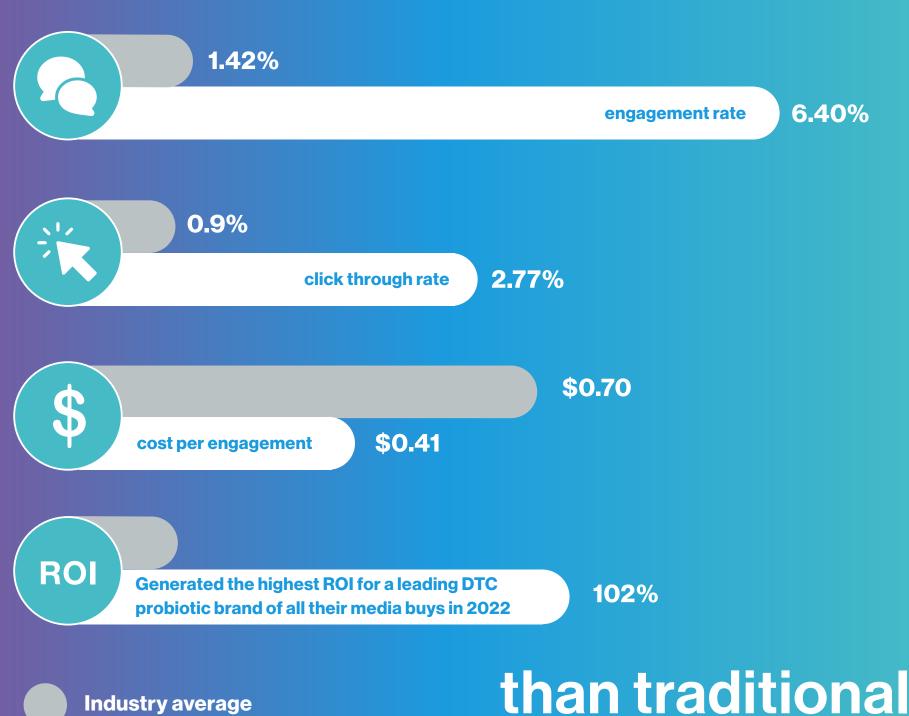


Our approach is simple.

# Deliver messages and stories from messengers people already trust across any platform



## These personal and local narratives generate more engagement





than traditional campaign content.

# People First solves your influencer pain points through precision:

- → Recruit real people diverse and specialized not just celebrities and usual suspects
- → Eliminate endless back-and-forth with creators
- Source creators for any channel, not only TikTok and Instagram
- Drive ROI beyond standard impressions
- Own all content rights across all marketing channels

	people first	Influencer Agency	Influencer Platform
Any Channel	$\bigcirc$	$\bigotimes$	$\bigotimes$
Specific Creator Groups	$\bigcirc$	$\bigotimes$	$\bigotimes$
Paid Whitelisting			$\bigotimes$
Marketing Strategy and Creative	$\otimes$	$\bigcirc$	$\otimes$
Own All Rights Guarantee	$\otimes$		
Speed and Scale	$\bigcirc$	$\bigotimes$	$\bigotimes$
9x Brand Safety Checks	$\bigcirc$	$\bigotimes$	$\bigotimes$
Managed Services	$\bigcirc$	$\bigcirc$	$\bigotimes$

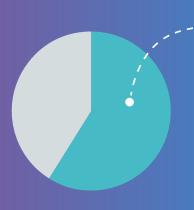
## People trust their communities.



Gen Zers are 69% more likely to make a purchase decision based on a recommendation from a social media influencer than other generations.<sup>1</sup>



LGBTQ+ communities are loyal and influential advocates for brands that resonate with them.<sup>2</sup>



59% of Black people are more likely to buy from brands that feature someone from their identity group in advertisements.<sup>3</sup>

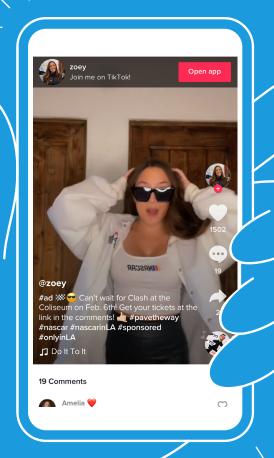
<sup>&</sup>lt;sup>1</sup>Kantar, March 2020

<sup>&</sup>lt;sup>2</sup> Twitter Insiders UK, March 2020

#### **IIIINASCAR**

**Latino fans** 

in Los Angeles sharing passion for NASCAR.







Young adults

sharing the importance of financial planning for U.S. Bank.

**HOLOGIC®** 

Women advocating for annual

Pap tests in partnership with Hologic.







Gamers loving White Castle sliders.



**Parents advocating** 

### against racism with Sesame Street.





Genexa %

with Genexa for clean medicine in Arizona.



Floor installers and contractors

### sourcing materials from Floor & Decor.



#### **Our partners:**





Culturelle







THE HARTFORD















Shopko Optical.







We have millions of real Americans ready to share authentic stories about your brand.

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Contact us today info@peoplefirst.cc

people first